

2008 Vendor Programs

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Here is a summary of special ALDA vendor programs for 2008.

We've done our best to assemble this information but cannot guarantee accuracy. These are summaries of programs so check with the vendor for the details. All programs are subject to change without notice.

- Many programs expire June 30 and may or may not be renewed.
- Please inform the ALDA office if you find any errors or omissions to this list.

Company	Fax orders to:	V/MC	Amex	Email orders to:	Discounts/Terms
Acme Accessories	1-626-459-4189	X	X	jennifer@acmeaccessories.com	Line discount: 10%
Acme Made	1-503-231-8377	X	X	orders@acmemade.com	
Ameribag	1-845-339-1294	X	X	curt@ameribag.com	Line discount: 5%, 3% co-op
AMI	1-914-664-1550	X	X		Line discount: 10%;
Athalon	1-212-268-8089	X	X	orders@athalonsportgear.com	Net 30, min. order \$250; case pack 3
Atlantic	1-561-226-7492	X	X	orders@travelpro.com	See Key Vendor Section E
Austin House	1-561-226-7492	X	X	orders@travelpro.com	Line discount: 7%, 5% co-op, net 60, min. order \$250
Baekgaard, LTD.	1-260-483-9695	X	X	inquiries@baekgaardltd.com	Line discount: 3%, first order net 60, min. order \$300
Baggallini	1-503-638-0185	X	X	NA	Line discount 5%, net 30, min. order \$300
Bey-Berk Int	1-818-700-0407	X	---	infor@bey-berk.com	Line discount: 10% w/ min. order \$250, net 30
BNL	1-714-996-0214	X	---	bkenterpri@aol.com	Line discount 10%, net 30, min. 48 first order
Bosca, Hugo	1-937-323-7063	X	---	laura@boscanet.com	Line discount: 2%
Boyt	1-641-648-2385	X	X	boytt@boytt.com	SEE KEY VENDOR PROGRAM SECTION FOR DETAILS

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Briggs & Riley	1-631-434-7326	X	X		SEE KEY VENDOR PROGRAM SECTION FOR DETAILS
Bucky	1-206-545-0729	X	---		Line discount 10% w/ min. order \$350
Budd Leather	1-215-723-5499	X	X	buddleather@aol.com	Line discount: 5%, net 30, min. order \$250
Built NY	1-212-227-2044	X	X	orders@builtny.com	Line discount: 2.5%; free freight over \$675
Buxton (Dopp)	1-413-785-1367	X	---	abarstis@buxtoncompany.net	Net 30, Line discount: 5%, net 90, min. order \$150
Cardinal Industries	1-212-779-0213	X	---	irwin.abouaf@verizon.net	
Carry-Rite	1-818-771-1035	X	X	carryrite@carryrite.com	
Castello	1-408-978-8071				Line discount: 5%, net 30
Cathayana, INC.	1-248-743-1650	X	X	cathayana@hotmail.com	Net 30, min. order \$100
Clark & Mayfield	1-817-549-0921	X	X	lauri@clarkandmayfield.com	Net 30
Clemco	1-410-857-4477	X	X		
Coakley Business Cases	1-908-362-7955	X	X		
Collins Brothers	1-847-864-2407	X	X		
Cross	1-401-334-2861	X	X		Net 30, min. order \$200, orders over \$500 2% net 30 & free freight
David King	1-617-482-2923	X	X		Line discount: 10%, net 60
Delsey Luggage	1-410-796-4192	X	---	delseyusa@delseyluggage.net	SEE KEY VENDOR PROGRAM SECTION FOR DETAILS
Derek Alexander	1-403-253-0006	X	X		
Don Mark	1-770-825-0390	X	---	sales@donmark.com	Line discount: 10%, net 30
E & B Brands	1-914-964-0333	X	X		Line discount: 10%

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Eagle Creek	1-760-599-4722	X	---		SEE KEY VENDOR PROGRAM SECTION FOR DETAILS
Eglomise Designs	1-978-862-0009	X	---	martha@eglomisedesigns.com	1% 10, net 30
Ellington	1-503-223-7453	X	X		
En Route Travelware	415-662-6913				Net 30
Eton	1-650-903-3867	X	X	jhuh@etoncorp.com	Net 30, min. order \$250
Eurosocks (Travelsox)	1-401-739-2057	X	X		Line discount: 10%; net 60
Excalibur Electronics	1-305-477-9516	X	X		Line discount: 5%; order through ALDA
Excelda Mfg. (Apple Polishes)	1-248-486-3810	X	X		
Ex-Cell Metal Products	1-847-451-0458	X	X		
Ex Officio					Net 60
Faber-Castell	1-216-643-4663	X	---		
Fascinations Toys	1-206-870-3004	X	---	orders@fascinations.com	Line discount: 10%, net 30, min. order casepack
Feldstein & Assoc.	1-419-867-9210	X	---		Line discount: 10%, net 30, min. \$150 first order
Filofax	1-203-563-2215	X	X		
Fisher Space Pens	1-702-293-6616	X	X		
Floxite Company	1-201-529-1349	X	X		Net 30, min. order \$120
Franzus	1-203-723-6666	X	X		
Fred	1-401-333-3123	X	X		Line discount: 10%

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Froelich Leather	1-718-275-5057	---	---		
Front Porch Classics	1-206-826-3203	X	---		Net 30, min. \$200 first order
Fulcrum Mktg. Group	1-503-445-7676 1-866-854-3767	X	---	jodi@fulcrumproducts.com	Line discount: 5%, net 30
Gina B International	1-866-854-3767				
Goodhope Bags	1-909-465-9838	X	---		
Graphic Image	1-631-249-9670	X	X		
Hartmann	1-615-453-3209	X	X		Net 60. 2% coop can apply against Giftables at \$15/1000
Hasbro/Milton Bradley	1-505-246-0087	---	---	bev@luggagedealers.com	Order through ALDA; free freight over \$500
Hawthorne Leather Goods	1-310-970-7505	X	X		
Heritage	1-630-752-1935	X	X	NA	Line discount: 5%, net 90, free freight over \$1500
High Sierra	1-800-323-9591	X	---		SEE KEY VENDOR PROGRAM SECTION FOR DETAILS
Hot Hang Ups	1-805-497-3206				Line discount: 5%, net 30, min. order \$150
Hybrinetics (Voltage Valet)	1-707-585-7313	X	---	hybrinet@voltagevalet.com	Line discount: 10%, net 60
Integrity Sourcing	1-847-330-0888	---	---		Line discount: 5%
International Leather Goods	1-603-964-5552	X	---	orders@osgoodemarley.com	SEE OSGOOD MARLEY KEY VENDOR PROGRAM SECTION FOR DETAILS
Inventive Travelware	1-866-605-8208	X	---		Net 30, min. order 96 pieces
Jack Georges	1-973-777-6028	X	---		Net 30, min. order \$200

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Johnston & Murphy	1-615-367-7139	---	---	johnstonmurphybiz@genesco.com	Line discount 2%, net 30
Kipling	1-212-887-8137	---	---		
Kiva Designs	1-707-748-1621			jaque@kivadesigns.com	Net 30, min. order \$500
Korchmar Leather	1-239-333-1004	X	X	customerservice@korchmar.com	Line discount 3%, net 30
L. C. Industries	1-312-455-0005	X	---		Line discount: 5%, net 45, min. order \$75
La Fresh Beauty	1-909-563-8719	X	X	mdotson@lafreshgroup.com	Line discount: 10%, net 30, min. order \$25
Landor and Hawa	1-317-865-8900	X	X	r-richardson@landor-hawa.us	Line discount: 10%; net 60
Leeman Designs	1-516-496-8976				Line discount 5%, net 30, min. order \$150
Lingo	1-516-378-1651	---	---	jmasales@aol.com	Line discount: 5% for online items only, net 30, min. order \$150
Lodis	1-310-207-6841	---	---		Line discount: 3%; add'l 3% if store goal is met
Magnif	1-440-974-0449	X	---		Line discount: 5%
Map Link	1-800-627-7768	X	X	custserve@maplink.com	
McKlein	1-773-378-5800	X	---		
McNett Corp	1-360-671-4521	X	X	sales@mcnett.com	Net 30, min. order \$100
Mercury Luggage	1-904-733-9671	X	X		
Mighty Bright	1-800-877-8782				
Millenium Leather	1-201-541-7146	X	X		Line discount: 5%, net 30, min. order 6 pieces
Netpackbag	1-626-575-0200	X	---	sales@netpackbag.com	
Osgoode-Marley	1-603-964-5552				SEE KEY VENDOR PROGRAM SECTION FOR DETAILS
Pacsafe	1-888-837-1243	X	---	info@pacsafe.com	Net 30, min. order \$200

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Company	Fax orders to:	V/MC	Amex	Email orders to:	Discounts/Terms
Pac N Nap	1-603-293-0180				Line discount: 5%
Paragon	1-714-258-0018	X	---		SEE KEY VENDOR PROGRAM SECTION FOR DETAILS
PB Travel, LLC	1-305-444-1226	X	---		
Pelican Products	1-310-326-6047	X	---	klittrell@pelican.com	Line discount: 8% for orders over \$500, 2% co-op, net 30, min. order \$150
Picnic Time	1-805-529-7474	X	X		
Pocket Peeper	1-248-852-1852	X	X		Net 30, min. order 24 pieces, free freight on 50 items
Pomchies, LLC	1-602-404-0577	X	---		Net 30, min. order 50 pieces
Prosperity Tree Int.	1-310-782-7263	X	X		Line discount: 5%
Raika	1-818-905-7227	X	X		Line discount: 5%
Retro 1951	1-972-479-1406	X	X	orders@retro51.com	Line discount: 5%, net 30, min. order \$200
Replogle	1-708-343-0923	X	X		
Ricardo of Beverly Hills	1-714-670-3477	X	---		SEE KEY VENDOR PROGRAM SECTION FOR DETAILS
Royal Robbins	1-209-522-5511				Line discount: 5%, Net 60
S. Walter Packaging	1-215-698-7119	X	---		
Samsonite Luggage	1-303-373-6391	X	---		Line discount or advertising accrual: 5%
Sanford	1-815-266-8724	X	---		2% 30, net 45, min. order \$200, free freight over \$500
Sawyer Products Inc	1-727-725-1954				
Scheibe	1-508-580-2644	X	---	sales@scheibeco.com	Line discount: 10%, net 30, min. order \$100
Seiko	1-201-512-3309	X	X		

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Skyway Luggage Co.	1-206-441-5306	X	---	brandon@skywayluggage.com	SEE KEY VENDOR PROGRAM SECTION FOR DETAILS
Swiss Army Brands (Knives)	1-203-929-3786	X	X	orders@swissarmy.com	Line discount: 6%, net 30, min. \$500 on first order
Talus Products	1-888-634-8180				Net 30, Min. order \$100
Tandi Leather	1-201-441-4674	X	---	info@tandi.com	Line discount 10%, min. order \$200
TDC Games	1-630-860-9977	X	X		Line discount: 5%
T D Innovations	1-530-323-5513	X	X		
Tilley Endurables Corp	1-800-845-5394	X	---	uswhsale@tilley.com	Co-op 3% 50/50, net 30, must charge credit card when shipped
Timberland	1-303-373-6391	X	---		Line discount or advertising accrual: 5%
Timbuk 2	1-415-321-6801	X	X	NA	Line discount: 5%, net 30, min. order \$100
Tony Perotti Italy	1-770-407-6569	X	---	sales@tonyperottiusa.com	Net 60: Free shipping orders over \$1000
TRG Accessories/ Victorinox	1-314-989-0389	X	X		SEE KEY VENDOR PROGRAM SECTION FOR DETAILS
Travelon	1-847-621-7001	X	X		Line discount: 5%; net 60
Travelpro	1-561-226-7492	X	X	orders@travelpro.com	
Travelsox	1-401-739-2057	X	X	saltman@eurosock.com	Line discount: 10%, net 60, min. order \$150
Tumi	1-908-756-6553	X	X		
UBU International	1-570-283-0370	X	X	shelley@ubuclothing.com	Line discount: 5%; net 45, min. order 4 pieces
US Luggage	1-631-434-7326	X	X		
Violight Inc.	1-914-345-5016				Net 30, Min. order 12 units

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Company	Fax orders to:	V/MC	Amex	Email orders to:	Discounts/Terms
Wallaroo Hat Company	1-303-245-8720				Net 30, Min order 12, 2 per color
Winsome Trading	1-425-483-4141				Min. order 3 units
Wolf Designs	1-310-456-8393	X	X		
Wood Expressions	1-310-327-7772	X	---		
Worklock	1-650-949-4521				2% 10; Net 30
Yafa	1-818-704-8112	X	X		
Zagat Survey	1-516-378-1651				Net 30, Min. order 10 pieces
Zelco Industries	1-914-699-7082	X	X		Line discount: 10%
Zero	1-801-299-7378	X	X	orders@zerohalliburton.com	Line discount 5%, net 60, min. order \$1000
Zip it Gear	1-866-207-2735	X	X	NA	Line discount 5%, net 30, min. order 6 pieces, free freight for orders over \$500
Zip Notes	1-415-931-8030	X	X	sales@zipnotes.com	Net 30, min. order \$200, free freight with prepaid order of \$250